



Your pharmacy may benefit from this Government tax incentive!

Pharmacies will have more opportunities to invest in growth following the Federal Budget decision to extend and increase the instant asset write-off incentive.

Your pharmacy may be able to claim an instant asset write-off incentive and **tax deduction of up to \$30,000** for each of your business assets purchased from 2 April 2019 to 30 June 2020. This benefit is available for businesses generating up to \$50 million in annual revenue.

This means there's no better time to consider implementing the MedsPro® system. To learn how to take advantage of this incentive and improve your pharmacy's productivity, efficiency, and medication management processes, contact us now on 1800 244 358 or email medspro@webstercare.com.au

What is the MedsPro System?

The MedsPro system offers pharmacies the best solution to maximise their Webster-pak business and professional practice.

The MedsPro system allows you to grow your Webster-pak business and reduce the workload. This system will streamline and structure your entire dispensing and packing process.



5 key benefits of the MedsPro System

1. Increased efficiencies
2. Improved productivity
3. Improved accuracy
4. Optimise floor space
5. Save time and money

This is what our customers say about the MedsPro System

"By implementing MedsPro there has been a 70% increase in productivity, 11% decrease in staff overtime per week and an overall improved working environment."

Natalie Eslick, Manager Long Jetty Pharmacy

"Our packing has gone from four full days down to less than two, so it has halved our packing time."

Ben Wishaw, Owner & Pharmacist Twin Waters Pharmacy

"The MedsPro system has halved our packing time and increased our efficiencies. The best part is that it has removed the need to have to physically count and write everything down every week!"

Bruno Bragiaglia, Owner Riddells Creek Pharmacy

An Interim solution for the June long weekend

Have you considered trialling customers on a Webster-pak® system, but unsure about committing to a full seven-day pack?

Do you have customers moving between points of care? Or perhaps you're looking for something small enough to fit into your customers' carry bags for the upcoming June long weekend?

With the Webster-pak Interim all of these options are possible!

The Webster-pak Interim is a convenient, short-term medication storage solution.

3 main benefits of the Webster-pak Interim:

1. Disposable
2. Stores medication for four days
3. Additional customer privacy and extra protection for medications

It's a professional recommendation and could save your customer from inadvertent harm and misadventure.

Ask us more by emailing info@webstercare.com.au or call 1800 244 358.



June long weekend closure

The June long weekend is fast approaching and Webstercare will be closed on Monday 10th June 2019.

We will reopen on Tuesday 11th June at 9:00am.

From all of us at Webstercare we wish you a happy and safe long weekend!

Another amazing story from the Giant Webster-pak Competition

FEATURING PRAHRAN MIDNIGHT PHARMACY

George was the anxious type. Often coming in several times a week ... sometimes several times a day. To check his blood pressure or worry about the exact time his Zoladex injection would arrive from DHL. Fair enough if I had some of these co-morbidities I'd be anxious too.

Then it got worse. New medicine! New regime. I wanted to help as much as I could, problem was I don't speak Greek and George's English wasn't much better.

"George - The Zytiga has to be on an empty stomach - take it at 11am. The Prednisolone is with food - take it with breakfast."

"So I take the Prednisolone on an empty stomach and Zytiga with dinner."

Nope... I got Mary to explain in his native tongue. He scribbled in Greek all over the boxes. George left with a brave smile and we were confident he'd take his medicine correctly.

But next day George was back and repeating the directions to us, but they were all wrong.

"Mary, let's do a medscheck. I'll get you to translate. That way we can print out everything he needs to take and talk about a Webster-pak." I went through his dispense history, checked them against his pile of scripts.

"George...you haven't had your Zolofit or Zantac filled for about 3 months."

"I forgot about them and I don't know what they are for." Hmm. Might explain why he is so anxious. I explained their purpose and that he would benefit from taking them. George accepted this and we went further into discussing our Webster-pak service.

George trusted another Greek, so if Mary says I should do it, maybe... shrugs the shoulders with a blank stare.

A few hours later George returned with his boxes and prescriptions from home with Mrs George in tow. "What's going on, George is



totally confused about his medication. Can you explain this Webster-pak?" asked his wife.

I wrote a letter to Dr L -

- Medscheck performed. Compliance issues, George is not taking his Zolofit and Zantac. He is confused with Zytiga and Prednisolone dosing times.

So a Webster-pak has been started and packed per the following list.

Let me know if any changes required.

George visited his doctor a few days later. Dr L got my letter. 'Dr L told me that this "would benefit my health". I like this idea. Dr L is very happy too'.

George came in every few days. Please check the pack, am I taking it correctly? Yes George. Top of the class. A frown changed into a smile!

A few weeks passed and George only visits once a week, when he needs a new Webster-pak. He's less anxious now. Obviously helps to take his Zolofit. And his PSA levels are on the decrease. Great news - the Zytiga is working.

But what's in the bag you are carrying George?

A gift for you Daniel. Tomatoes from my Garden. The definition of when you are liked and appreciated from a Greek customer is when you are worthy of fruit and veg from their garden.

"You are welcome George!" *Yasou "your health"*

Webster-pak speaks your language

Is your pharmacy located in an area whose demographics represent high numbers of people from non-English speaking backgrounds?

If so, the Webster-pak Multi-Lingual can be prepared in 21 different languages by simply applying a label over the dosage times and days of the week.

The Webster-pak Multi-Lingual is designed for people whose first language is not English.

Some people, particularly those with dementia, can revert to their native tongue even though they have spoken English most of their lives.

Reducing the chance of medication mix-up for the culturally diverse community, gives greater peace of mind to the patient and their family.

The Webster-pak Multi-Lingual enables a pharmacist to easily tailor the dosage times.

Contact us to find out more on 1800 244 358 or email info@webstercare.com.au



SOFTWARE HANDY HINT: Brand Override

The Brand Override function is another simple-yet effective Webstercare feature that reduces risk and increases efficiency.

It's not the first time we've promoted the Brand Override function. But because it offers so many benefits, we want to remind you how it works.

The brand override option allows you to replace a brand of medication with a new brand. The brand override feature will automatically update all active profiles and store the previous profile. This is extremely useful for when

the brand of medication supplied is changed. It means you don't need to go through each individual patient profile to swap over the new brand.

In doing so, you always have a documented history of all changes, and the medication information printed on the packs is consistent with the medication supplied.

To run a brand override, please follow these instructions:

- On the front page of the Webstercare MMS software, select 'DRUGS' from the top drop-down menu.

- Select 'BRAND OVERRIDE'.
- Select the current drug that you want to override.
- Select the 'FACILITY' or leave as 'ALL FACILITIES'.
- Select the drug that you want to override.
- Select the 'MARK FOR OVERRIDE' option at the bottom of the screen then 'OVERRIDE'.
- Select 'OK' on the following screen that asks for conformation.

To learn more about the brand override option, contact Webstercare Software Support on 1800 244 358.

T (02) 9563 4900 | FREE CALL 1800 244 358 | F (02) 9563 4955 | FREE FAX 1800 626 739

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