

webster-pak®

PharmacyNews | FEB 20

Celebrating 40 years
of innovation.



World First Medication System



The industry-leading MedsPro® pharmacy medication system is protected by Australian, New Zealand and international patents. This unique medication system offers the highest levels of accuracy, doubles packing rates and results in happy staff and customers.

The MedsPro system has undergone years of development and refinement, all aimed at guaranteeing you greater productivity. In fact its record of achievement is your own assurance that it will work for you as promised.

We pharmacists have zero tolerance for error. So the MedsPro system has safeguards built in at every step to minimise the risk of error during the packing process.

This gives you and your staff greater confidence in the accuracy and performance of your packing process.

The MedsPro system is easy to set up and occupies minimal precious pharmacy space. Every step of your introduction is supported by an implementation team.

For more information, call and speak to our Professional Services Team on (02) 9563 4900 or 1800 244 358.

MedsPro® Snapshot

- Doubles your productivity
- Doubles your profit
- Only a very small financial outlay
- Patented system scanning and packing guide protects your investment
- Just 2 new patients fully covers the cost for the system and maintenance
- MedsPro - *"So unique, it's patented"*

Say
hello...

to our
new home

Last year we launched our brand new website! If you haven't seen it yet, take a look here:

webstercare.com.au

Our website gives you quick and easy access to useful information and support, including:

- **The latest product information** – find all our medication management solutions in one place.
- **Useful promotional resources** – discover our range of posters, decals and resources designed to help you grow your Webster-pak® business.
- **Tips and How-to's** – get the latest tips, tricks and advice on how to get the most from your Webster-pak service.
- **Events you will find us at** – keep up to date with the conferences we attend.

What do you want to see on our new website? Send us your ideas at: feedback@webstercare.com.au



How to completely eliminate Owing Prescriptions

Owing prescriptions are a hassle. It's a hidden but high cost of servicing residents in aged care facilities.

In 2004 I led a group of pharmacists to lobby the former Health Insurance Commission for a change that would allow pharmacists to use the medication chart as a prescription. A doctor later told me, "Gerard, if you get this over the line EVERY doctor will support you". It took a while (2016) before it was legislated.

Now with the RxMedChart™ - the computer-generated version of the National Residential Medication Chart – **EVERY eligible medication can be dispensed and claimed as a PBS benefit** in residential aged care, without a separate prescription*. Doctors now recommend the chart to aged care facilities.



The RxMedChart is responsible for **reducing at least 75 - 80% of the time spent managing prescriptions**. It's amazing! No more unpleasant situations with doctors who believe they have sent across prescriptions but they haven't arrived at the pharmacy.

No more repeats to print. No more 'marking off Owings' or sending return addressed envelopes. The RxMedChart itself becomes the sole source of truth.

We dispense from the same chart that the doctors sign – the same chart that nurses and carers use to administer medication. What's more, the RxMedChart lasts FOUR whole months! There is no more accurate method available.

If you are fed up with the work and risk that comes with managing owing prescriptions, you can find out more by calling our Professional Services Team on **1800 244 358**.

Gerard Stevens, AM Managing Director

*Excludes S8 and some special authority drugs and extemporaneous formulations



40 years and counting!

For the last 40 years, Webstercare has helped support families, carers, pharmacists, nurses and aged care staff to safely manage medications.

As we embark on a new decade of continued innovative thinking, we would like to thank our customers who have been an integral part of our journey, and look to continue to make a difference, together.

If you have photos or stories from over the years that you would like to share with us, we'd love to hear from you.

Simply contact us at:
marketing@webstercare.com.au

Have you downloaded our Guide to Your Webster-pak®?

We understand how crucial it is for your customers to feel at ease when starting on a Webster-pak. That's why we've created a guide, which addresses the most common questions and concerns customers have when adapting to their Webster-pak.

Head to the 'News' section of our website to download our guide: webstercare.com.au/resources-promotions/

Don't forget to add in your Pharmacy's contact details before issuing the Guide to your customers.

